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Message Text

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63
ORIGIN NEA-16

INFO OCT-01 ISO-00 OPIC-12 COME-00 EB-11 STR-08 CIAE-00

INR-10 NSAE-00 RSC-01 OMB-01 TRSE-00 CIEP-02 /062 R

DRAFTED BY NEA/INS:DWBORN:HME
APPROVED BY NEA/INS:DKUX
OPIC - MR. KRAMISH
COM/BIC:CCLEMENT
---------- 052094
P 06,123Z MAY 74
FM SECSTATE WASHDC
TO AMEMBASSY NEW DELHI PRIORITY
AMCONSUL BOMBAY PRIORITY

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E.O. 11652: N/A
TAGS: EFIN, IN
SUBJECT: US INVESTMENT POSSIBILITIES IN INDIA: BURROUGHS

REF: A) NEW DELHI 1046 (NOTAL); B) BORN/LANDE LETTER OF FEB. 7; LANDE/BORN LETTER OF MARCH 20

1. V.P. ALESSI OF BURROUGHS PHONED INS MAY 3. HE AND D. DWYER, MARKET DEVELOPMENT, INTERNATIONAL GROUP (BOTH OF WHOM LUNCHED WITH AMBASSADOR MOYNIHAN IN FEBRUARY), NOW HAVE TOP MANAGEMENT APPROVAL TO PROCEED WITH JOINT VENTURE WITH TATA TO PRODUCE AND EXPORT HIGH SPEED PRINTERS AND OTHER COMPUTER-RELATED EQUIPMENT IN INDIA. DWYER AND ALESSI WILL ARRIVE BOMBAY MAY 7 AND 8 RESPECTIVELY TO WORK OUT DETAILS OF A COLLABORATION WITH TATA. DEPENDING ON OUTCOME OF THOSE DISCUSSIONS, THEY PLAN SUBMIT JOINT VENTURE PROPOSAL TO GOI OFFICIALS IN DELHI.

2. DWYER AND ALESSI PLAN SPEND WEEK OR TWO IN BOMBAY (STAYING AT TAJ MAHAL) AND FURTHER TWO OR THREE WEEKS IN
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DELHI. THEY PLAN CALL AT CONSULATE GENERAL AND EMBASSY FOR ADVICE AND TO REPORT ON PROGRESS IN NEGOTIATING THEIR INVESTMENT PROPOSAL.

3. FOR DELHI: ALESSI REMAINS INTERESTED IN BORROWING USG-OWNED RUPEES. RUSH

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NNN

*** Current Handling Restrictions *** n/a
*** Current Classification *** LIMITED OFFICIAL USE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUSINESS FIRMS, FOREIGN INVESTMENT
Control Number: n/a
Copy: SINGLE
Draft Date: 06 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE092853
Document Source: CORE
Document Unique ID: 00
Drafter: DWBORN:HME
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: D740109-0336
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740584/aaaahcbn.tel
Line Count: 71
Locator: TEXT ON MICROFILM, TEXT ON-LINE
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 74 NEW DELHI 1046
Review Action: RELEASED, APPROVED
Review Authority: GarlanWA
Review Comment: n/a
Review Content Flags:
Review Date: 15 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15-Aug-2002 by rowelle0>; APPROVED <03 FEB 2003 by GarlanWA>
Review Markings:

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Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> jms 971029
Subject: US INVESTMENT POSSIBILITIES IN INDIA: BURROUGHS
TAGS: BEXP, EFIN, IN, US
To: BOMBAY
NEW DELHI
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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